

Transactions Completed By Rob Gettinger

Recent

B&D Consulting, cybersecurity, IT engineering and mobile device management for US Federal agencies, received a private placement of senior and subordinated debt.

ATR SmartProcedures, safety and compliance software, received a private placement of senior debt.

Pelican Asphalt, blending and distribution terminal in Houston, TX was acquired by **Summit Materials**.

National Fitness, billing software and collections for the health club industry, received a private placement of subordinated debt.

ethosIQ, business intelligence software for the call center industry, received a private placement of subordinated debt.

Manufacturing

MEI Labels, manufacturer of pressure sensitive label products, tags and banners for the food industry, was acquired by **Svoboda Capital Partners**.

Magic Valley Fresh Frozen, manufacturer of frozen vegetables from the Rio Grande Valley, was acquired by **Speyside Equity**.

Aljon, manufacturer of landfill compactors and steel recycling equipment in North America has recapitalized and partnered with **Republic Financial Corporation**.

Colorado Railcar Manufacturing, a leading provider of touring and commuter transit railcars, and **GrandLuxe Rail Journeys**, operator of luxury rail tours in North America, received \$22MM in term and revolver financing from **Hilco Financial**.

Business Services

PetroEd, online training programs for the oil and gas industry, received a private placement of subordinated debt.

Houg Special Services, transportation and logistics company, was acquired by **Celadon Group, Inc.** (NYSE:CGI).

Road9 (advanced. telecom & entertainment services) received \$8MM in equity from **NAFTA Fund**.

Herbie's Autos (car dealer) received \$6MM debt funding from a Midwest Bank.

Financial Services

The Company Corporation (incorporation services) was acquired by **The Eastgate Group, LLC**

Findex (Internet banking site) sold to **Thomson Financial Publishing**

Financial Freedom International (debt counseling and consolidation) received debt from **Key Bank** and established a **Joint Venture Partnership** with **Equitex/Chex Services**.

Software

Mincron Systems (ERP logistics software) company was acquired by **Briarcliff Solutions Group**.

Vidiom Systems, Inc. (interactive television software), was acquired by **Advance Digital Bdcstg** (ADBN).

Cogent Technologies (accounting software) acquired by SCS Compute/**Thomson Corporation**
Bit Software (data and fax communications) was acquired by **Computer Associates**
Personal Library Software (document search/text retrieval) received investment from **Knight Ridder**
ValuSource Development (business valuation software) sold to **John Wiley & Sons**
American Training Intn'l sold computer-based training assets to **McGraw-Hill Industrial Training**
New Generation Computing (supply chain software) was acquired by **American Software (AMSWA)**
Maplinx (database mapping software) was acquired by **IMSI**
Timeworks, Inc. (value-priced software) was acquired by **UMI** of Canada
Trio Information Systems (data, fax and voice software) received **equity investment of \$5MM** from **FIBA**
Foxfire Technologies, real time warehouse supply chain software, sold to **FTC Acquisition Corp.**

eCommerce, Information Publishing and IT Services

EBags (leading e-commerce company) received debt placement from **TransAmerica Finance Corp.**
Questra Corporation (IT consulting) received **equity investment of \$10MM** from **Trident Capital**
Kleinrock Publishing (tax CD-ROMs) sold to **United Communications Group**
Broadband Telephony Buyer's Guide was acquired by **Penwell Publishing**
Oasis Publishing (legal databases) was acquired by **JuriSearch.com**
Federal News Service (DC-based newswire service) sold assets to **Reuters, Inc.**
University Publications of America (microfilm publisher) was acquired by **Congressional Information Service**, a division of **Elsevier (NV)**

Traditional Publishing and Media

The **Baltimore City Paper** (alternative weekly newspaper) was acquired by **The Scranton (PA) Times**
Clay Communications (four daily newspapers) was acquired by **Thomson Newspapers**
The **Havre de Grace, Maryland Record** (weekly newspapers) was acquired by **The Baltimore Sun**, a division of **Times Mirror**
Independent Newspapers of New Zealand acquired **North Coast Publishing Co.** (weekly newspapers in San Diego)
Ms. Magazine was acquired by **John Fairfax Ltd.** (AUS)
Area Development (trade magazine) was acquired by **Sterling Publ. Plc.** (UK)
Plants Sites and Parks (trade magazine) was acquired by **Billboard Communications**, a subsidiary of **Affiliated Publications**
Empire Press (special interest consumer magazines) was acquired by **Cowles Media**
Homes and Land Publishing (real estate magazines) minority sold to majority
Trailer Life (recreational vehicle publications and membership clubs) was acquired by **Adams Communications**
Dearborn Financial Publishing acquired **Enterprise Publishing** (self-help books for entrepreneurs)
CRC Press (leading publisher of chemical texts and newsletters) was acquired by **Information Holdings**
Hutton Publishing (construction directories) was acquired by **Macmillan, Inc.**
The Forwarders List (directory of commercial collection attorneys) was acquired by **K-III Communications/Primedia**
Donaghue's Money Fund Report (financial newsletter) was acquired by **International Business Comms.**
The Donaghue Organization (financial publisher) was acquired by **International Business Comms.**
Food Chemical News (FDA-related newsletters) was acquired by **Information Holdings, Inc.**
WMBB-TV, Channel 13, Panama City, Florida sold to **Buford Television**